

F.T.R. RESEARCH AND DEVELOPMENT
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To: Distribution Date: March 23, 1989
From: J.-B. Boder/sid Doc name: 0389jbb01
Subject: BAT / Mr. Dymond / CORESTA

Distribution:

EEC : A.G. Buzzi / S.C. Darrah / M.C. Bourlas
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N-Y. : G. Bible / A. Whist / L. Pollak / B. Brooks

A. Proposal for strategy for the next meeting with BAT

1. Tar level

We think that at this point of time, we should stick to 6 mg (DIN level + 1 mg). We can still accept 5 mg at a later stage if desired.

2. Interim period (timing of implementation of a new method in the different countries)

EEMA management agreed with the proposals made during our last meeting in Washington. Since it is the region the most affected by this point we propose to confirm our agreement concerning it.

3. Human smoking behavior test in SASO

We should be very strict and refuse to sign any agreement before the test is definitively cancelled by BAT.

4. Legal litigations

An agreement is already reached concerning legal matters and we do not intend to reconsider our position.

5. Method development

Most of the next meeting will be dedicated to method development and specifically to split the different investigations necessary between the two companies in order to save time (see report of CORESTA meeting below).

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B. Discussions with H. Dymond

I had the opportunity to speak privately to H. Dymond for approx. one hour during the meeting of the CORESTA Task Force dealing with the revision of the smoking methodology.

- Overall, BAT/B+W are pleased with the results achieved during our last meeting in Washington,
- B+W think that they have accepted the 5 mg too quickly.
- BAT/B+W will not accept more than 5 mg (I told him that we could have achieved that in most of the countries without a settlement with them, therefore 6 mg in our target).
- H. Dymond thinks that the SASO human smoking test may be cancelled before our next meeting at the end of March.

C. Meeting of the CORESTA Task Force dealing with the revision of the smoking method

- The results of the collaborative test are not satisfactory and therefore major improvement have to be developed. Good results for Barclay are achieved, but mainly through compression of the channels. It would not work if the channels would be stiffer.
- Because of the lack of capacity, capability or interest, the participants delegated all the work to BAT and PM with the request that the two companies should come with a common proposal to be tested by CORESTA. This is very important for us, because we receive the mandate from CORESTA to deal directly with BAT for the development of the method, and we are not obliged anymore to work "secretely" with them.
- Detailed action plans will be discussed at our next meeting in Zurich on March 31st.

Regards,

J.-B. Boder

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